



# COMPANY PRESENTATION

***“Delvitech technology is 3 years ahead of competition”***

Prof. Jürgen Schmidhuber  
Board Member of Delvitech SA  
Director, AI Initiative, KAUST. Scientific Director Swiss  
AI Lab IDSIA



Swiss Precision Thinking.  
Powered by AI.  
Perfected by Design.

March 2026

Corporate video presenting Delvitech



AI4AOI



# Born in Switzerland



**Delvitech** is the **only AI CORE solution for 3D Automated Optical Inspection (AOI)**.

We are a **Swiss** company founded in **2018**, with the HQ in Mendrisio.

For us, "**Swiss made**" means the **highest standards of quality, precision, reliability** and pioneering **high-tech solutions**.

Delvitech has an inseparable **bond with the Swiss Confederation** and a fruitful partnership with **three Swiss Institutes** that are internationally recognized as **pioneering centers in AI studies & technologies**:

- **Dalle Molle Institute for Artificial Intelligence (IDSIA USI-SUPSI)**
- **Department of Innovative Technologies of SUPSI**
- **Haute Ecole d'Ingénierie et de Gestion du Canton de Vaud**

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IG** <sup>VD</sup>

HAUTE ÉCOLE  
D'INGÉNIERIE  
ET DE GESTION  
DU CANTON  
DE VAUD

Scuola universitaria professionale  
della Svizzera italiana

**SUPSI**

**idsia**

Istituto Dalle Molle di studi  
sull'intelligenza artificiale  
USI - SUPSI

# Born in Switzerland, Growing Globally

Deeply rooted in Switzerland **we operate globally.**

We confirmed our commitment to **global reach** readiness to support the increasing demand by establishing **three subsidiaries** in:



Delvitech has a strong **global footprint.**

We are planning to open soon in **Mexico, Brazil, Bangkok and Singapore.**

# Board of Directors

Experts in management, technology, investment and manufacturing

**Roberto Gatti**, Founder and CEO of **Delvitech SA**, brings over **30 years of experience** in automated optical inspection (AOI), electronics, and semiconductor industries. **Successfully leading international companies** across Europe, United States and Asia.



**Jan Baggerman**  
Entrepreneur.

**Prof. Schmidhuber**, AI expert and neural networks pioneer, is **Director of the AI initiative** at **KAUST** in Saudi Arabia and **Scientific Director** of the **Dalle Molle Institute for Artificial Intelligence** in Switzerland.

**"Schmidhuber invented everything."**  
Elon Musk through X



**Paolo Orsatti**  
Managing Partner TiVentures and CREADD.



**Gabriele Besacchi**  
Managing Director AITi Tiedemann Global.

# The Team

Solid integrated competences



**Roberto Gatti**  
**Founder & CEO**

30+ years of entrepreneurial experience in AOI, electronics and semiconductors

High-level collaboration with sector leaders (Orbotech, Teradyne, Juki...)



**Philippe Alves**  
**EMEA Head of Operations**

25+ years of Sales in the Electronics industry (Accelonix&ASMPT)



**Vasanth Kumar**  
**ASIA Head of Operations**

5 years as Plant Manager at Kaynes  
20+ years in Siemens and ASMPT India



**Paul Tartaglia**  
**US Head of Operations**

20+ years as Global KAM in ASMPT and Siemens



**András Király**  
**Regional Sales Manager CEE**

20+ years of Sales in the Electronics industry



**Toni Mäusbacher**  
**EMEA Head of Customer Experience**

10+ years as Head of Support Engineer at Viscom



**Luca Lazzari**  
**Head of Production**

Almost 10 years in the Tech business as Head of Production



**Marco Romelli**  
**Chief Scientific Officer**

10+ years in Computer Vision and AI & former researcher with Prof. Schmidhuber



**Alessandro D'Ambrosio**  
**Head of R&D & Program Strategy**

15 years in Machine Design, Vision Systems and Smart Cameras



**Elena Leoni**  
**Head of Corporate Marketing**

30 years in Marketing B2B and B2C



**Alessandro Bennardo**  
**Head of Corporate Finance**

10 years of Finance and Audit in PwC

# A growing team

In just three years, our **team expanded** at an impressive pace.

End of **2025**, we exceeded **100 FTEs**, driven by a remarkable **200% growth from 2024 to 2025** alone.

**Revenue** is set to surge by **300% projected in 2026 over 2025**.

Looking toward **2030**, we envision reaching **above CHF 300 million** in revenue and building a **talented team of 500 people** worldwide, pioneering the future of intelligent inspection together.

# October 2025 Delvitech closes a SERIES B Round 2025 \$40M

**Investor confidence** in Delvitech is based on three pillars:  
**Exclusive AI CORE** industrial technological platform  
**Scalable** technology  
Patent-Pending **predictive technology**

In October 2025, Delvitech **successfully closed a series B investor round of USD 40 million.**

Lead investor of the round is **EGSB Zurich**, the Investment Company of the **Ernst Göhner Foundation**, one of the largest partners in Switzerland and **CREADD Ventures** fund as coordinator.

**Other leading European private investors** also joined this important fundraising.

This is one of the **largest fundraisings** ever in **Swiss Confederation history**, made possible by growing investor confidence in the company.

The round confirms **Delvitech appeal to investors**: with **300% growth** in 2025, an **Indian** manufacturing site with a **capacity of 200+ /month** by 2030, **headquarter in Switzerland** and 3 **subsidiaries globally** (US, India and Germany)



## Unique customer value: AI CORE platform

**Delvitech** is the **first AI CORE solution for 3D Automated Optical Inspection (AOI)**, and **SPI** using the latest technology to significantly improve accuracy and reliability of printed circuit board inspection, outperforming existing products on the market, reducing false positives by ten times.

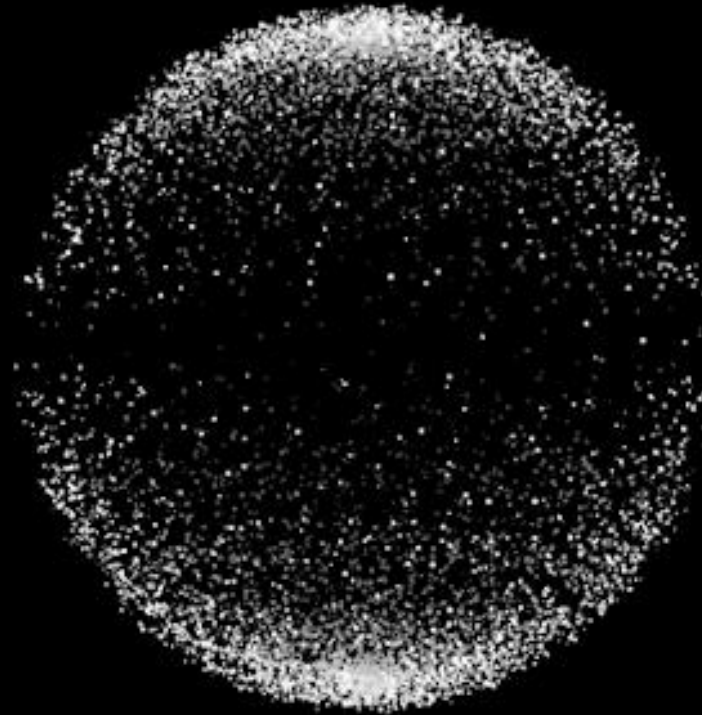
**Proprietary AI algorithms** and **neural network** at the core of our technology.

Dedicated **proprietary hardware** optimized to fully exploit full AI potential.

**Proprietary and patented optical head** to further **enhances image capture**.

# One technological platform future-proof architecture

Across different inspection steps and across different inspection markets with the best detectability.  
In Delvitech we see 100% of components, from plastic elements to transparent glues



- **Same platform** is used for different steps: High Throughput SMT<sup>1</sup> Line, Flexible Complex Components SMT Line
- Master **different inspection steps** in the same line: SPI<sup>2</sup>, AOI<sup>3</sup> pre- and post-reflow.
- Fleet is **easy to manage** and **inexpensive to update**

- **Same platform** (hardware and software) used also for new applications: from PCBa<sup>4</sup>, to Microelectronics and Semiconductors (Chiplets)
- Radically **simplifying** the vertical application management: one platform
- Best choice for **multi-application manufacturers**

One platform, much above SMT applications: no limit to your creativity!

# Horus is the first AI CORE all-in-one platform

1 platform, **unlimited inspection functions.**  
Unique & immediate communication always everywhere

1. **SPI** (Solder Paste Inspection)
2. **AOI (Pre-reflow AOI)**
3. **AOI (Post-reflow AOI)**
4. 3D Glue detection and measurement
5. Encapsulation measurement
6. Mechanical parts detection and measurement
7. Glass detection and measurement
8. Finished material detection and management

9. .... 

**One platform, infinite applications: no limit to your creativity!**

HORUS

## AI 3D post-reflow AOI.

Multilevel board inspection capability  
up to 140 mm components height measurement

Aton is a cutting-edge, **AI CORE platform for Automated Optical Inspection**, delivering true 3D precision across all post-reflow stages.

Engineered to adapt **across industries**, it handles **boards with tall components, large and complex, even heavy**, with outstanding reliability.

Equipped with **Delvitech patented 3D optical technology** and a **six cameras** intelligent head, Aton captures crystal-clear data and ensures **consistent defect detection**.



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# Delvitech Neith Software Platform

**Web-based**  
**AI** Core platform  
Built on a **microservices**  
architecture



**Web-based software platform** built for  
**Industry 4.0 & 5.0**

Neith leverages AI to:

- Optimize data management
- Enhance production efficiency
- Prevent defects and improve first-pass yield

Its **microservices architecture** allows custom inspectors and flexible integrations, making it adaptable to every production environment.

It centralizes **every stage of inspection** in one intuitive environment—managing data, boosting yield, and adapting to your production pace.

# Swiss Economic Forum Growth Award



In **March 2025 Delvitech SA** was awarded the **SEF.Growth High-Potential Label** by Swiss Economic Forum (SEF), recognizing to **Delvitech a proven growth potential and a compelling strategic vision.**

SEF Growth places Delvitech among Switzerland's **most promising innovators.**

SEF jury highlighted Delvitech robust business model and its innovative approach, combining **proprietary neural networks with patented Swiss-made hardware** to transform industrial optical inspection.

SEF recognizes that Delvitech **self-learning** AI continuously adapts, **eliminating complex manual programming, enabling faster deployment, more accurate defect detection, and reduced operational costs.**

# Green by nature

Our target is zero industrial waste

- Our AI 3D AOI & SPI platform is designed to **reduce by ten times false positives.**
- Choosing Delvitech platform means reducing **defective PCB and finished product waste.**
- **Fewer errors, fewer resources, less CO<sub>2</sub>** a smarter choice to a responsible and cost-efficient manufacturing.
- The **more Delvitech** solutions will be installed in manufacturing lines, the **more our planet will benefit.**
- We believe in a world where AI 3D AOI & SPI, furtherly enhanced by **predictivity**, boost efficiency, guarantee superior reliable quality, **minimize waste** and **reduces energy use.**
- In Delvitech environment is rooted in our **logo** where **nature colors** witness that **sustainability** is our priority.



Since **2023** we are pleased to confirm that our **Quality and Environment** focus is furtherly certified by our **ISO 9001 and ISO14001 certifications.**



Delvitech products are engineered and manufactured in accordance with European product regulations and directives. They are **CE marked** and supported by the appropriate **Declaration of Conformity**, ensuring compliance with the requirements of the European Union market.

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Swiss Precision Thinking.  
Powered by AI.  
Perfected by Design.

